

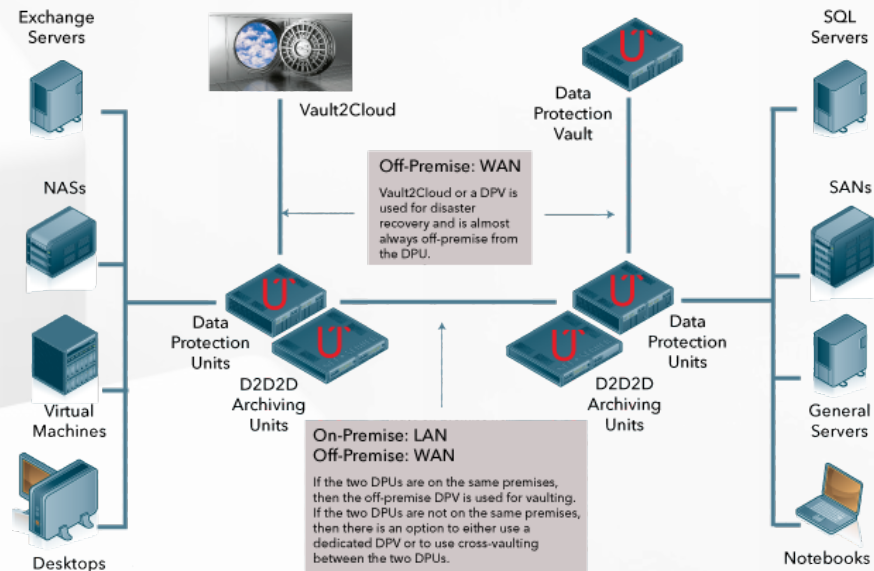
Vault2Cloud

ENTERPRISE-LEVEL DISASTER RECOVERY AT \$0.49 PER GB

Unitrends Vault2Cloud™ is a cloud-based optional off-premise disaster recovery service that complements the data protection of Unitrends on-premise appliances for our customers who want [disaster recovery](#) but do not want to own and operate their own dedicated off-premise vaulting appliances. We've taken our years of experience offering products and services for private vaulting to our customers and for the first time are offering a cloud-based service that offers radical ease-of-use along with the sophisticated and powerful features found in our private vaulting offering such as advanced in-flight data deduplication.



Vault2Cloud is priced at an incredible \$0.49 per gigabyte per month. And this isn't a watered-down cloud-based backup and vaulting service - we offer features that allow our customers to take advantage of quickly getting their on-premise appliances protected off-site and that allow those customers to quickly recover their data in the case of a disaster via next-day shipping with a "reduplicated" replacement appliance.



Unitrends™

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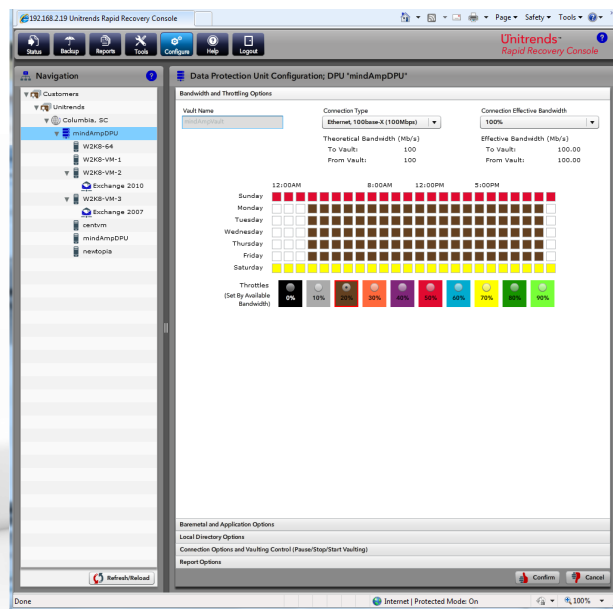
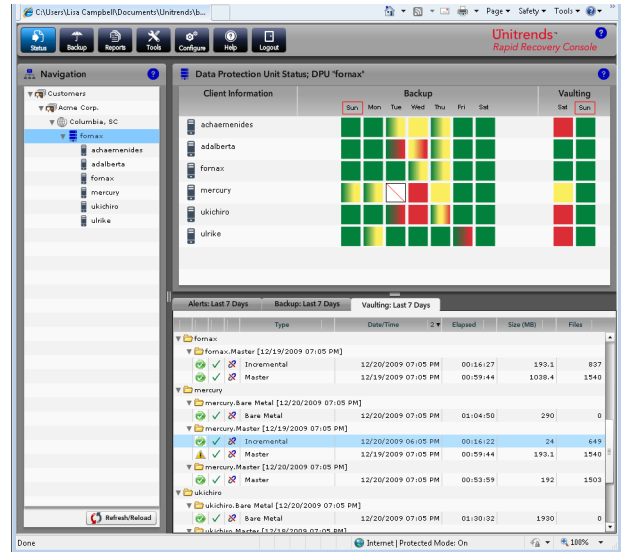
Our subscription-based pricing allows the benefits of disaster recovery via electronic vaulting without the need for any capital investment and without the associated operational expense of operating a private vaulting appliance. Subscriptions are allocated in affordable increments of 100GB that simply scale upward based on increasing data requirements.

TRUE D2D2X CHOICE

D2D2x (Disk-to-Disk-to-Any, which includes Cloud, Disk, Tape, or None) is supported. For customers who want the ultimate in disaster recovery, we support D2D2C via Vault2Cloud and via our private vaulting capabilities. Disk and tape rotational archiving of the on-premise appliance may be used to optimize WAN bandwidth either alone or together with D2D2C. And of course we support pure D2D with no disaster recovery capability for those customers who do not want disaster recovery capabilities.

INTEGRATED APPLIANCES, INTEGRATED SOLUTION

Vault2Cloud is an integrated solution that operates seamlessly with all Unitrends' on-premise data protection appliances. Our web 2.0-based [Rapid Recovery Console](#) allows the integrated management of the on-premise appliance with the Vault2Cloud service in a single pane of glass. Data may be selectively included at the client-level to be protected by Vault2Cloud to optimize WAN bandwidth. WAN bandwidth throttling in 10 percent increments may be scheduled on an hourly basis on a weekly schedule in order to optimize WAN bandwidth. The dazzling customer support which Unitrends is renowned for is included for free based on the support contract of the on-premise appliance.



SIMPLE YET SOPHISTICATED FUNCTIONALITY

Vault2Cloud offers premier security in the form of optional 256-bit AES encryption to/at/from the cloud. The cloud itself offers redundant vaulting hosted in an SAS 70 compliant facility. The data being protected by one or more on-premise appliances may be defined on a per-protected client basis as being vaulted or not vaulted depending upon the requirements of the user. The comprehensive reporting and statistics as well as flexible management and monitoring available until now only to our private vaulting customers are available.

ELEGANT AND POWERFUL TECHNOLOGY

Using advanced data reduction techniques including advanced byte- and block-level compression and in-flight data deduplication, coupled with an optional seeding and rapid recovery service, Vault2Cloud offers state-of-the-art WAN optimization so that the most data possible can be protected in terms of disaster recovery. WAN bandwidth usage may be defined on an hour-by-hour basis with weekly schedules.

VAULT2CLOUD SUBSCRIPTIONS

Each of our on-premise backup appliances may be linked to a Vault2Cloud subscription to provide off-premise disaster recovery. Vault2Cloud subscriptions are available in 100GB increments that may be scaled based on changing data and uplink requirements.

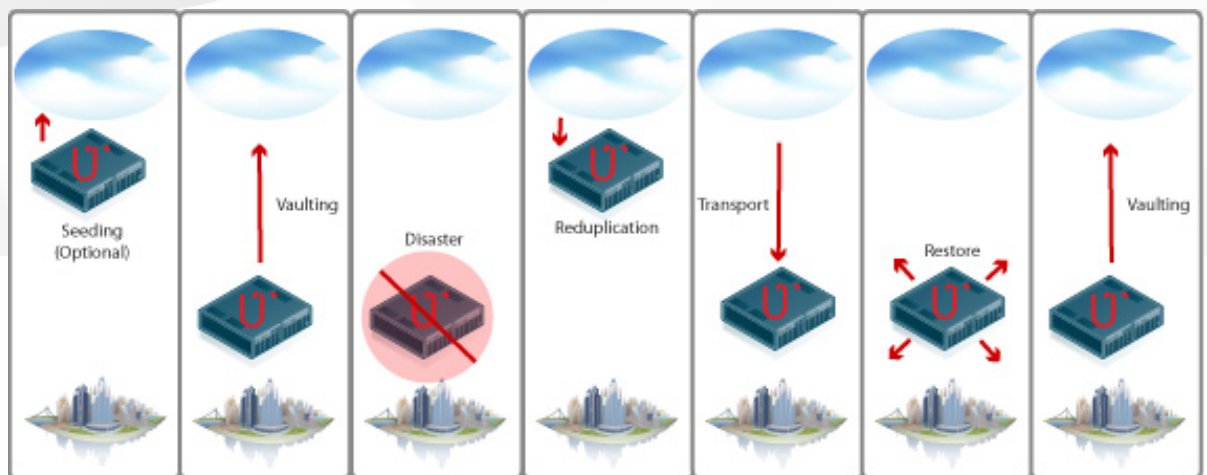
VAULT2CLOUD OPERATION

When you sign-up for a Vault2Cloud subscription, you first decide how long you can wait for the data to be fully protected in the cloud. Vault2Cloud uses advanced data deduplication once the initial copy of the data is transferred to the cloud to protect large amounts of data efficiently over WANs; however, the initial copy may take weeks. If you want to accelerate this process, you may choose to optionally request our RapidSeed™ service. RapidSeed™ is performed to accelerate the protection of your data; without local seeding it can take weeks to transfer all of your data initially to the cloud for protection.

After your first copy of data has been uploaded to the cloud, your data will be protected both on your premises using our on-premise appliance and remotely (off-premise) by using the Vault2Cloud service. You may retrieve files, directories, and even volumes from Vault2Cloud via our user interface.

We also offer a service, RapidReplacement™, which allows our customers to get next-day shipment of a replacement on-premise appliance pre-loaded with the data you have protected via Vault2Cloud™. Thus in the case of a disaster, we reduplicate a new on-premise appliance and ship it to you – you can then use that to restore all of your data to your protected servers, PCs, workstations, and notebooks. Of course, at that point you begin using Vault2Cloud to protect your data again.

This is depicted in the diagram below.



How Do I Find Out More About Vault2Cloud?

Simply contact us at [647-367-1039](tel:647-367-1039) or [800-443-4542](tel:800-443-4542) or at sales@avax.com

You can also find out more by going to <http://www.avax.com>.